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## M/S, H.B.L. AIRCRAFT BATTERIES LTD.

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## COMMISSIONER OF CENTRAL EXCISE, HYDERABAD

MAY 5, 2004

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[RAJENDRA BABU, CJ. AND G.P. MATHUR, J.]

Central Excises and Salt Act, 1944/Central Excise (Valuation) Rules, 1975—Section 4 /Rules 4, 5 and 6(b)(ii)—Assessable value of goods—Determination of —Goods supplied to one of the consumers at lower price ascertained under a contract—Revenue determined the assessable value on the basis of market price taking into account comparable value—Correctness of—Held: Value should be on the basis of contract price and not the market value—Determination on the basis of comparable value to arise only when the value is undeterminable.

Appellant-assessee was manufacturing Silver Oxide Zinc Batteries, in which silver was used as raw material. It used to supply the batteries to Ministry of Defence at a lower price and to Hindustan Aeronautics Ltd. (HAL) at a higher price. The lower price was as a result of contract entered into between the Ministry and the appellant, wherein it was stipulated that the Ministry would be supplying silver to the appellants. Ministry used to supply the silver after obtaining the same from its mints at the rate of Rs. 2,500 per kg. After depletion of the stocks from the mints, it supplied old batteries to recover silver from them. Appellants while invoicing goods to the Ministry, took the value of the silver recovered from the old batteries at Rs. 2,500 per kg. as against the market rate of silver.

Revenue, after noticing the difference in the price of the batteries supplied to Defence Ministry and to HAL, demanded differential duty on batteries supplied to Ministry, on the ground that the market value of silver should be taken as the basis for determining the assessable value. After confirmation of demand appellate authority held that in the present case price based on comparable goods was to be adopted as the price of silver, since according to Section 4 of Central Excise and H Salt Act, 1944, the price that is to form the basis of assessment is the

price at which the goods are sold in the ordinary course of business, A it is not attracted, because the sale to the Ministry was not a transaction in the ordinary course of business; it was a special arrangement and a national price of silver was adopted.

In appeal to this Court, appellant contended that assessable value B of silver has to be determined on the contract price; that in view of proviso to Section 4(1)(a) the price at which the goods are sold to each buyer shall be taken as normal price, and therefore the price at which the batteries were sold to Ministry would be taken as normal price; that comparable value under Rule 6(a)(ii) could be taken into account when the value of the goods cannot be ascertained under Rule 4 or Rule 5 of Central Excise (Valuation) Rules, 1975.

Revenue contended that the market price and not the contract price should be taken into account; that since retrieving silver from old batteries is a special arrangement and not a 'normal practice', appellant cannot get the benefit of proviso to Section 4(1)(a).

## Allowing the appeal, the Court

HELD: 1. Section 4 of the Central Excises and Salt Act deals with valuation of excisable goods which are chargeable to duty with reference to the value. Valuation is based ordinarily on the price thereof that is at the price at which goods subjected to excise duty are sold by manufacturer to a buyer. In exceptional circumstances when the valuation cannot be so more that closest equivalent thereof is F determined in the manner prescribed in the valuation Rule. 'Value' for the purpose of the said Rules is value under Section 4 of the Act and is to be determined under Rules 4 and 5. Rule 6 has to be invoked only in situation when assessment of value of goods subject to excise duty cannot be determined under Rules 4 and 5. When the goods are not G sold by the manufacturer but are used or consumed in the manufacture of other goods, the value is to be determined upon the value of comparable goods manufactured, and if that cannot be done on the cost of production, if any, which he would have normally earned as the sale of such goods. [99-E-G] Η

- A Ashok Leyland v. CCE Madras, (2002) 146 ELT 503; Union Carbide (India) v. CCE Calcutta, (2003) 153 ELT 15, Burn Standard Company Ltd. v. U.O.I., (1992) 50 ELT 671 and CCE v. Dai Ichi Karkaria Ltd., (1999) 112 ELT 353, referred to.
- 2. The value of the silver supplied to the appellants is determinable. Had the stock of silver in the mint did not deplete, Ministry of Defence (MOD) would have supplied silver from the mint. Since the stock depleted, MOD supplied old batteries for the recovery of silver. This will not make the value of silver undeterminable. The value of the silver supplied would be Rs. 2500 per kg., the price at which MOD would get the silver from the mint. The question of determining the assessable value of silver based on the value of the comparable goods would arise only when the value is undeterminable. In the present case that question does not arise. [100-D-E]
- 3. The supply of silver by MOD being one of the stipulations in the contract between MOD and the appellant, would constitute a 'normal practice' of the wholesale trade in such goods. As per the first proviso to Section 4(1)(b), where in accordance with the normal practice of the wholesale trade, goods are sold at different prices to different classes of buyers, each such price shall be deemed to be the normal price of such goods in relation to each such class of buyers. Therefore, the normal price of battery sold to MOD by the appellants is Rs. 33,393 and the assessable value of silver used in the manufacture of such battery is at Rs. 2500 per kg. and Revenue cannot take the market value of silver. [100-F-H]
- F CIVIL APPELLATE JURISDICTION: Civil Appeal No. 898 of 1998.
- From the Judgment and Order dated 10.11.97 of the Central Excise, Customs and Gold (Control) Appellate Tribunal, South Zonal Bench at G Chennai in F.O. No. 2907/97 in A. No. E/1376/93-A.
  - V. Lakshmikumaran, Alok Yadav and V. Balachandaran for the Appellant.
- Raju Ramachandran, Additional Solicitor General, Mrs. Nisha Bagchi, H. P. Manish, Parul Rajan and B.K. Prasad for the Respondent.

The Judgment of the Court was delivered by

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RAJENDRA BABU, CJ.: The appellants are the manufacturers of silver oxide zinc batteries (hereinafter referred to as "batteries") supplied to Ministry of Defence (hereinafter referred to as 'MOD') and Hindustan Aeronautics Limited (hereinafter referred to as 'HAL'). The issue in this appeal relates to the excise duty in respect of the batteries supplied to the 'MOD'. The appellants supplied the batteries to 'HAL' at a higher price than the price charge to 'MOD'. The price charged to 'MOD' was Rs.33,393 and to 'HAL' was Rs.53,993. The prices charged were in terms of the contract entered into by the appellants with the respective buyers. Silver is one of the raw materials used in the manufacture of the "batteries". In the case of supplies to MOD, there was a stipulation in the contract that the appellants would be supplied with the silver. MOD was holding the stock of silver in Bombay and Calcutta Mints and supplied the same to various manufacturers of batteries from whom it was purchasing the batteries. MOD used to obtain silver at Rs.2,500 per Kg. from the Mints. D After sometime, MOD's stock of silver at Bombay and Calcutta Mints got depleted. Hence, they supplied the old life expired batteries to various manufacturers to recover the silver from those batteries and use the recovered silver in the manufacturing of the fresh batteries and the appellants were to give a rebate to the MOD in the price to be charged per battery. The appellants while invoicing the goods to the MOD, took the value of the silver used in those batteries as was recovered from the life expired batteries at the rate of Rs.2,500 per kg. as against Rs.6,666 per kg. which was adapted for the batteries supplied to HAL. According to appellants, the reason for taking the value of silver at Rs.2,500 per kg. was that the MOD was allowed to purchase the silver from the mint at the rate of Rs.2,500 per kg. and according to the contract, the stipulation was that the price of the silver to be adapted for arriving at the price to be charged was to be Rs.2,500 per kg. The Collector of Central Excise, Hyderabad, after noticing the difference in the price charged on the batteries supplied to MOD and HAL issued a show cause notice demanding differential duty on batteries supplied by appellants to MOD, on the ground that the market value of silver should be taken as the basis for determining the assessable value. Inspite of demur the said demand was confirmed.

On appeal, the Appellate Tribunal held that the price determined by H

A the appellants for the batteries by adapting the lower silver price at the rate of Rs.2,500 per kg. as against the open market price of Rs.6,666 was a notional workout and the price indicated by the MOD is not reflective of the true value of the silver. The Tribunal held that as per Section 4 of the Central Excise Act, 1944 the price that is to form the basis for assessment is the price at which the goods are sold in the ordinary course of business and the sale to MOD cannot be taken to be the sale in the ordinary course of business. The sale of batteries to MOD was held to be a special arrangement and a notional price of silver was adapted. The Tribunal held that this cannot be considered as transaction in the ordinary course of business and the price which is chargeable in the open market should form the basis of assessment. It was held that price based on comparable goods was to be adapted as the price of the silver i.e. at the rate of Rs.6,666 per kg. as was adapted in case of supply of batteries to HAL and dismissed the appeal. Hence this appeal.

D The question that arises for consideration is as to what is the assessable value of silver which is used in the manufacture of silver oxide zinc batteries supplied to MOD. Is it the price at which MOD got silver from the mint or the market price of the silver? The contention of the appellant is that the contract price at which the batteries are sold to MOD is the sole consideration of the sale of batteries to the MOD and on that contract price the assessable value of silver has to be determined.

Relying on the first proviso to Section 4(1)(a), which speaks about sale of goods, two classes of buyers and the price at which the goods are sold to each buyer should be taken as the normal price of such goods in relation to each such class of buyers, the appellants contend that the price at which the batteries are sold to "MOD" shall be taken as the 'normal price' of the batteries. Appellants also rely on rule 5 of the Central Excise (Valuation) Rules, 1975.

G The appellants contend that even if it is assumed that price is not the sole consideration in the transaction with MOD, the money value of the silver flowing from MOD to the appellant, i.e., Rs. 2500 per kg. should be taken into account while determining the assessable value. Appellants contend that the comparable price taken by the silver in determining the H value of silver is not correct. Comparable value under Rule 6(b)(ii) could

be taken into account when the value of the excisable goods cannot be A ascertained under Rule 4 or Rule 5. Reliance is placed on Ashok Leyland Ltd. v. Collector of Central Excise, Madras, (2002) 146 ELT 503 (SC), in which it was held that sale of goods to different classes of buyers does not make normal price unascertainable as to attract Section 4(1)(b). It is contended that the normal price of battery is the price at which it is sold to MOD and accordingly the value of silver is to be ascertained.

Respondents contend that normal price should be ascertained by reference to the transaction. Since the transaction with MOD is a special arrangement, the contract price cannot be taken into account as such transaction is not done in the ordinary course of business. Therefore, the market value of the silver should be taken into account. It is contended that in order to claim the benefit of the proviso, the appellant should show "normal practice" of whole sale trade. Since the supply of old life expired batteries to retrieve the silver forms a special arrangement it will not constitute a "normal practice". It is contended that even if some raw D material is supplied free of cost for the purpose of excise duty, the market value should be taken into account.

Section 4 of the Central Excise and Salt Act deals with valuation of excisable goods which are chargeable to duty with reference to the value. E Valuation is based ordinarily on the price thereof that is at the price at which goods subject to excise duty are sold by manufacturer to a buyer. In exceptional circumstances when the valuation cannot be so more that closest equivalent thereof is determined in the manner prescribed in the valuation Rules. 'Value' for the purpose of the said Rules is value under Section 4 of the Act and is to be determined under Rules 4 and 5. Rule 6 has to be invoked only in situation when assessment of value of goods subject to excise duty cannot be determined under Rules 4 & 5. When the goods are not sold by the manufacturer but are used or consumed in the manufacture of other goods, the value is to be determined upon the value of comparable goods manufactured, and if that cannot be done on the cost of production, if any, which he would have normally earned as the sale of such goods.

This view, we have set out above finds support from decisions in Ashok Layland v. CCE Madras, (2002) 146 ELT 503; Union Carbide H

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A (India) v. CCE Calcutta, (2003) 158 ELT 15, Burn Standard Company Ltd. v. UOI, (1992) 60 ELT 671 and CCE v. Dai Ichi Karkaria Ltd., (1999) 112 ELT 353.

The assessable value of the silver should be taken at Rs. 2500 per kg. which is the rate at which MOD used to get the silver from the mint. The price charged by the appellants was in terms of the contract entered into by them with MOD. As per the terms of the contract, MOD was to supply the silver to manufacture the batteries. Since the stock of silver in the mint depleted, MOD supplied the old life expired batteries to retrieve the silver and to use the recovered silver in the manufacture of new batteries. As per terms of the contract, the appellants were to give a rebate to the MOD in the price to be charged per battery and this was the reason for the difference in prices between the batteries supplied to MOD and HAL.

D the stock of silver in the mint did not deplete, MOD would have supplied silver from the mint. Since the stock depleted, MOD supplied old life expired batteries for the recovery of silver. This will not make the value of silver undeterminable. The value of the silver supplied would be Rs. 2500 per kg., the price at which MOD would get the silver from the mint. The question of determining the assessable value of silver based on the value of the comparable goods would arise only when the value is undeterminable. In the present case that question does not arise.

The supply of silver by MOD being one of the stipulation in the contract between MOD and the appellant, would constitute a 'normal practice' of the wholesale trade in such goods. As per the first proviso to Section 4(1)(b), where in accordance with the normal practice of the wholesale trade, goods are sold at different prices to different classes of buyers, each such price shall be deemed to be the normal price of such goods in relation to each such class of buyers. Therefore, the normal price of battery sold to MOD by the appellants is Rs. 33,393 and the assessable value of silver used in the manufacture of such battery is at Rs. 2500 per kg. and cannot take the market value of silver.

The contract between the MOD and the assessee provided for supply

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of sliver from the mint at a particular rate and had to be supplied by the A MOD and in lieu thereof the appellants were allowed to retrieve silver from old used batteries, and their special feature cannot be ignored. Batteries of the nature in question are largely used only by MOD. Hence the view taken by the Tribunal down to adjudicating authority cannot be sustained.

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Hence, we allow this appeal and set aside the order of the Tribunal and thereby the order for differential demand cannot be enforced.

Appeal allowed accordingly.

K.K.T.

Appeal allowed. C